## Request for Decision City Council



Type of Decision										
Meeting Date	January 17, 2007					Report Date		December 15, 2006		
Decision Requested		V	Yes		No	Priority	~	High	-	Low
		Direction Only			i	Type of Meeting	~	Open		Closed

## Report Title Purchase of Five (5) Tandem Multi-function Trucks

## **Budget Impact / Policy Implication** Recommendation This report has been reviewed by the Finance Division and the funding source has been identified. That Nickel City International be awarded the There is no budget impact, as the purchase of these vehicles is part of the contract for the purchase of five (5) Tandem Multi-function trucks, in the amount of 2006 approved capital budget for fleet \$1,022,314.33. **Background Attached Recommendation Continued** Recommended by the C.A.O. Recommended by the Department

Mark Mieto

Chief Administrative Officer

REVISED 2006-04-20

Greg Clausen

Acting General Manager of Infrastructure

Title: Purchase of Five (5) Tandem Multi-function Trucks

Date: December 15, 2006

Eric Bertrand Luc Bertrand
Manager of Fleet Services

**Division Review** 

Page:

Mary Beth Gibbons

Director of Strategic Support Services

## **BACKGROUND**

A request was made by the Roads and Transportation Division to purchase five (5) tandem multifunction trucks. These trucks have the capability of plowing, salting, sanding, applying brine solutions and performing as a regular dump truck. These five trucks will raise our current compliment of these type of units from twenty-one (21) to twenty-six (26). During winter control these type of trucks are typically used on our Class 1-3 roads (arterial).

Typically, vehicles are purchased through a tendering process. Once the budget is approved and the items for purchase are identified, Council is not required to re-approve that which has been included in the annual budgeting process.

To ensure that the City had flexibility in choosing the vehicles, the a "Request for Proposal" process was applied to receive these bids. The RFP process allows the City to choose the bid that best meets the City's needs, versus the "lowest" bid, as is required by the tendering process.

A set of specifications was prepared and a Request for Proposal was advertised seeking proposals/bids for these units. Submissions were received from the following local dealerships on October 31, 2006:

Nickel City International	\$1,022,314.33			
Northland Truck Sales	\$1,038,420.30			
Cambrian Truck Sales	\$1,043,065.80			
All North Truck Centre	\$1,271,128.70			
All North Truck Centre	\$1,282,215.00			

A pre-determined scoring grid was utilized to evaluate and rate all five of the submissions and the proposals were evaluated by Darryl Mathe, Manager of Supplies and Services and Eric Bertrand, Manager of Fleet. It was determined that the highest rating/score was achieved by Nickel City International.

Staff is recommending that Nickel City International be awarded the contract in the amount of \$1,022,314.33. Funds will be allocated from the 2006 Capital Fleet Budget.