

Request for Decision City Council




| Type of Decision | | | | | | | | | |
|--------------------|----------------|-----|--|----|-----------------|---------------|------|--|--------|
| Meeting Date | June 27, 2007 | | | | Report Date | June 19, 2007 | | | |
| Decision Requested | X | Yes | | No | Priority | X | High | | Low |
| | Direction Only | | | | Type of Meeting | X | Open | | Closed |

| Report Title |
|--|
| Expression of Interest for the Purchase of One Demo Urban Rescue |

| Budget Impact / Policy Implication | Recommendation |
|---|---|
| <p>X This report has been reviewed by the Finance Division and the funding source has been identified.</p> <p><u>Policy Implication</u></p> <p>None</p> <p><u>Budget Impact</u></p> <p>Funding for this contract has been approved and is funded in the Fire Services Equipment Capital Account.</p> | <p>That the Expression of Interest for the purchase of one demo urban rescue for the Fire Services Division in the amount of \$262,350.00 (including GST) be awarded to Darch Fire. New Fire Vehicles are PST Exempt.</p> |
| <p>Background Attached</p> | <p>Recommendation Continued</p> |

| Recommended by the Department | Recommended by the C.A.O. |
|---|---|
| <p><i>D. M. Donaldson</i></p> <p>D. M. Donaldson Fire Chief</p> | <p><i>Mark Mieto</i></p> <p>Mark Mieto Chief Administrative Officer</p> |

Date: June 19, 2007

| Report Prepared By | Division Review |
|---|-----------------|
|  D. M. Donaldson Fire Chief | |

Expressions of Interest were opened at the Tender Opening Committee Meeting of June 15th, 2007, for the purchase of one Urban Rescue for the Fire Services Division.

This Expression of Interest specification was put together by a Committee from Fire Services, who were also involved in this recommendation. The specifications were developed based on our needs and are an accurate reflection of what is required to meet the long-term needs of the City of Greater Sudbury Fire Service with respect to an Urban Rescue.

The Expression of Interest was advertised on the City's Website by our Supplies & Services Division within the City.

There were two bids submitted:

- American Lafrance (Darch Fire)
- SAFETEK Emergency Vehicles

Part of the process was to rate the bids on the following criteria:

Specifications - 50 %
Price - 30 %
Delivery - 10 %
Warranty - 10 %

From the 2 bids that were submitted the following are the evaluations using the above criteria weighting system:

| Company | Specifications | Points & Price (Including GST) | Delivery | Warranty | Total Points |
|----------------------|----------------|-----------------------------------|----------|----------|-----------------|
| American Lafrance | 50 | 30 - \$262,350.00 | 10 | 10 | 100 |
| SAFETEK | 50 | 0 - \$347,680.00 | 0 | 0 | 50 |

Proposals were evaluated by a staff committee comprised of Norm Buchy, Donald Donaldson, and Roger Delaire, Supplies & Services Co-Ordinator.

After evaluating and applying the Grid Criteria Weighting system, an award is recommended to American Lafrance for the purchase of one urban rescue in the amount of \$262,350.00 Canadian dollars. A Purchase Order will be issued to Darch Fire, which is the Canadian Dealer for American Lafrance.