



Request for Decision City Council



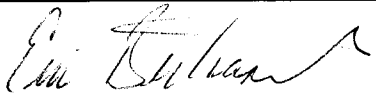

Type of Decision											
Meeting Date		April 11, 2007			Report Date		April 3, 2007				
Decision Requested		<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No	Priority		<input checked="" type="checkbox"/>	High	<input type="checkbox"/>	Low
		Direction Only			Type of Meeting		<input checked="" type="checkbox"/>	Open	<input type="checkbox"/>	Closed	

Report Title
Contract IES07-105: the Purchase of Four (4) Cab & Chassis c/w Dump Box

Budget Impact / Policy Implication		Recommendation	
<input checked="" type="checkbox"/>	This report has been reviewed by the Finance Division and the funding source has been identified.	<p>That Contract IES07-105 for the purchase of four (4) Cab & Chassis c/w Dump Box, be awarded to Cambrian Ford Sales Inc. in the amount of \$206,360.00, excluding taxes. This being the lowest priced bid, meeting all contract specifications, as detailed in the Acting General Manager of Infrastructure report dated April 3, 2007.</p>	
<p>There is no impact to the budget as the funds will come out of the approved 2007 Fleet Capital account.</p>			
<input checked="" type="checkbox"/>	Background Attached	Recommendation Continued	

Recommended by the Department	Recommended by the C.A.O.
 R.G (Greg) Clausen, P.Eng. Acting General Manager of Infrastructure	 Mark Mieto Chief Administrative Officer

Date: April 3, 2007

Report Prepared By	Division Review
 Eric Bertrand Manager of Fleet Services	 Chantal Mathieu Acting Director, Strategic Support Services

Background:

A tender package was prepared for the purchase of four (4) 2007 or 2008 Cab & Chassis complete with Dump Box.

The vendor bids were received and opened on Tuesday March 27, 2007:

	Vendor	Bid Price (including taxes)
1	Nickel City International	\$229,504.62
2	Cambrian Ford Sales Inc.	\$235,250.46
3	Belanger Ford Lincoln	\$236,787.12
4	Crosstown Chevrolet Ltd.	\$249,568.80
5	Nickel City International	\$290,774.14
6	Northland Truck Sales	\$307,800.00
7	Kenworth Sudbury	\$382,173.60

The Manager of Fleet Services assessed the bids and determined that the lowest priced bid was non-compliant and must be rejected due to its failure to meet tender specifications. The failure points are as follows:

- The quoted vehicle had a wheel base of 24" less than specified. This results in undesirable ride characteristics and operator discomfort.
- The quoted vehicle is offered with a six (6) cylinder diesel, where an eight (8) cylinder diesel was specified.
- The quoted vehicle could not be supplied with a limited slip differential as specified. This affects the traction and driveability of the vehicle in construction type conditions.
- The quoted vehicle was a Cab Forward (cab over the engine) design and a regular cab design was specified. This affects the ride of the vehicle and the comfort of the driver and passengers.
- The quoted vehicle is not equipped with driver and passenger air bags as specified. This is an employee safety issue and completely unacceptable.

The next lowest priced bid met all of the required specifications and staff is recommending award to Cambrian Ford Sales Inc. in the amount of \$206,360.00, plus applicable taxes (\$235,250.46, including taxes).