SECTION 10

Financial Statements of

THE SUDBURY COMMUNITY DEVELOPMENT CORPORATION

Year ended March 31, 2005







KPMG LLP Chartered Accountants

AUDITORS' REPORT

To the Board of Directors of the Sudbury Community Development Corporation

We have audited the statement of financial position of the Sudbury Community Development Corporation as at March 31, 2005 and the statement of operations for the year then ended. These financial statements are the responsibility of the corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether these financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the corporation as at March 31, 2005 and the results of its operations and changes in net assets for the year then ended in accordance with Canadian generally accepted accounting principles.

COLLINS BARROW, SUDBURY NIPISSING LLP

Collins Throw, Suchuy-Nipsung LLP

Chartered Accountants

Feelandt Caldwell Rully LP

FREELANDT CALDWELL REILLY LLP

Chartered Accountants

KPMG LLP

KPM6 LLP

Chartered Accountants

Sudbury, Canada June 14, 2005

Statement of Financial Position

March 31, 2005 with comparative figures for 2004

		2005		2004	
Assets					
Current assets:					
Cash	\$	30,322	\$	71,319	
Accounts receivable		68		115	
		30,390		71,434	
Capital assets (note 2)	1,547,382		2,075,797		
		\$ 1,577,772		\$ 2,147,231	
Liabilities					
Current liabilities:					
Accounts payable and accrued liabilities	\$	15,330	\$	13,478	
Advances from City of Greater Sudbury (note 3)		15,060		50,880	
Current portion of loan payable		75,000		75,000	
•		105,390		139,358	
Loan payable (note 4)	payable (note 4) 225,0			300,000	
Deferred contributions (note 5)		-		7,076	
Deferred capital contributions (note 6)		1,247,382		1,700,797	
Commitments and contingent liabilities (notes 7 and 8)					
	\$	1,577,772	\$	2,147,231	

See accompanying notes to financial statements.

Statement of Operations

Year ended March 31, 2005 with comparative figures for 2004

	2005	2004
Revenue:		
Amortization of deferred capital contributions	\$ 453,416	\$ 453,416
Equipment lease	75,000	75,000
Interest and other	8,673	6,014
	537,089	534,430
Expenditures:	•	
Amortization	528,416	528,416
Office and administration	8,673	6,014
	537,089	534,430
Excess of revenue over expenditures	\$ -	\$ -

See accompanying notes to financial statements.

Notes to the Financial Statements

March 31, 2005

The corporation is principally involved in the promotion of community economic development in the City of Greater Sudbury by encouraging, facilitating and supporting community strategic planning and increasing self-reliance, investment and job creation within the community. The corporation was incorporated without share capital on August 10, 1998 under the laws of the Province of Ontario and qualifies as a non-profit organization which is exempt from income tax under the Income Tax Act (Canada).

1. Significant accounting policies:

(a) Revenue recognition:

The corporation follows the deferral method of accounting for contributions.

Unrestricted contributions are recognized as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Externally restricted contributions are deferred and recognized as revenue in the year in which the restrictive conditions are satisfied. Contributions restricted for the purchase of capital assets are deferred and amortized into revenue at a rate corresponding with the amortization rate for the related capital assets.

(b) Capital assets:

Capital assets are stated at cost. Amortization is provided on assets placed in use on a straight-line basis over their estimated useful lives as follows:

Project development costs	10 years
Furniture and equipment	7 years
Computer equipment	4 years

Leasehold improvements are amortized over the remaining term of the lease plus the first renewal option (note 7(a) and (c)).

(c) Financial instruments:

The company's financial instruments consist of cash, accounts receivable, accounts payable and accrued liabilities, loan payable and deferred contributions. Unless otherwise noted it is managements opinion that the company is not exposed to significant currency or credit risks and that the fair value of these items are not materially different from their carrying amounts as presented in the statement of financial position.

Notes to the Financial Statements

March 31, 2005

2. Capital assets:

	Cost	Accumulated Amortization	2005 Net Book Value	2004 Net Book Value
Project development costs	\$ 279,526	\$ 167,716	\$ 111,810	\$ 139,763
Leasehold improvements	2,832,417	1,631,670	1,200,747	1,517,761
Furniture and equipment	924,514	792,440	132,074	264,147
Computer equipment	205,502	102,751	102,751	154,126
	\$ 4,241,959	\$2,694,577	\$1,547,382	\$ 2,075,797

3. Advances from the City of Greater Sudbury:

Advances from the City of Greater Sudbury are unsecured, non-interest bearing and payable on demand.

The corporation is related to the City of Greater Sudbury by virtue of common control.

4. Loan payable:

The loan payable represents the balance of an interest free loan from the Northern Ontario Heritage Fund Corporation to be repaid in ten annual instalments of \$75,000, maturing December 31, 2008. Repayment of this loan has been guaranteed by Teletech Holdings Inc. and Teletech Canada Inc.

5. Deferred contributions:

Deferred contributions represent unspent contributions received in the current or prior years that relate to subsequent years.

6. Deferred capital contributions:

Deferred capital contributions represent the unamortized amount of contributions restricted for the purchase of capital assets. The amortization of deferred capital contributions is recorded as revenue in the statement of operations and matches the amortization period of the capital assets to which it relates.

Notes to the Financial Statements

March 31, 2005

7. Lease agreements:

(a) The corporation has entered into an agreement to lease approximately 40,000 square feet of office space in the City of Greater Sudbury for a guaranteed term of seven years commencing January 1, 1999. The corporation can, at its option, extend the lease for two option periods. The first option is for an additional three years, and the second for an additional five years under already established terms and conditions similar to those in the initial term.

Coincidental with this lease agreement, the corporation entered into a Flow Through Sublease Agreement with Teletech Holdings Inc. and Teletech Canada Inc. that upon the granting of the sublease, the landlord will look solely to Teletech Canada Inc. for the performance of the obligation under the lease. In no event will the landlord be entitled to proceed against any assets of the corporation.

- (b) The corporation has entered into an agreement to lease certain furniture, office equipment and computer equipment to Teletech Canada Inc. for a term of ten years at a rate of \$75,000 per annum expiring December 31, 2008.
- (c) The Corporation has entered into an agreement to lease approximately 10,000 square feet of office space in the City of Greater Sudbury for a guaranteed term of five years commencing March 1, 2003. Coincidental with this lease agreement, the corporation entered into a Flow Through Sublease Agreement with March Entertainment Inc., that upon granting of the sublease, the landlord will look to March Entertainment Inc. for the performance of the obligation under the lease. In no event will the landlord be entitled to proceed against any assets of the corporation.

8. Contingent liabilities:

The corporation has entered into accountable contribution agreements with government funding agencies. These agreements are subject to audit by the various governments, with possible repayable audit adjustments to the funding agency government. Any repayments, however, are guaranteed by Teletech Holdings Inc. and Teletech Canada Inc.

9. Other information:

a) Human Resources Development Canada:

The corporation has entered into an agreement with Human Resources Development Canada (HRDC) whereby HRDC provided a contribution of \$2,980,000 to assist the corporation in establishing the appropriate infrastructure to create an inbound/outbound call centre of approximately 40,000 square feet.

Notes to the Financial Statements

March 31, 2005

9. Other information (cont'd):

b) Northern Ontario Heritage Fund:

In 1999, the corporation has entered into an agreement with the Northern Ontario Heritage Fund Corporation (NOHFC) whereby NOHFC provided the corporation with an interest free repayable loan of \$750,000, the balance of which is \$300,000 at March 31, 2005, and a forgivable loan of \$1,907,960 to assist the corporation in establishing the appropriate infrastructure to create an inbound/outbound call centre of approximately 40,000 square feet.

Under the terms of this agreement the project was satisfactorily completed and in 2005 the \$1,907,960 loan was forgiven by NOHFC.

10. Cashflow statement:

A cashflow statement has not been presented as it would not provide any additional meaningful information.